

The Southern Tech 100 2016



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	Company Name	City	Description	Sales (m)	Year -1	Year -2	Employees	Year-end
1	Westcoast	Theale	IT products supplier	1,467.3	1,199.4	1,054.1	1,126	31/14/2014
2	Arqiva Group	Winchester	Communications services	856.7	826.7	820.8	1,953	30/06/2015
3	Airwave Solutions	Slough	Emergency comms provider	413.7	415.0	421.1	614	30/06/2014
4	Sophos	Abingdon	IT security systems	301	227.2	256.8	2,240	31/03/2015
5	Enrichment Technology Co (ETC)	Beaconsfield	Tech for uranium enrichment	296	633.6	707.3	127	31/12/2014
6	Brandpath	Marlow	e-commerce tech developer	149.2	131.8	136.5	206	30/04/2014
7	Kondor	Christchurch	Mobile phone accessories	107.8	89.5	66.7	227	31/12/2014
8	Rebound Technology Group	Newbury	Electronic component dist	99.0	87.5	74.3	285	31/12/2014
9	Ultima Business Solutions	Reading	IT infrastructure solutions	88.2	75.9	67.1	328	31/03/2015
10	Bybox Holdings	Didcot	Distribution solutions	73.3	56.9	56.0	484	31/12/2014
11	Bell Microsystems	Southsea	IT supply and services	71.5	47.5	50.9	166	30/09/2014
12	IRIS Software Group	Datchet	Software for accountants	67.4	67.4	60.2	587	30/04/2014
13	Xeretec Group	Wokingham	Digital print providers	61.5	35.4	21.1	220	31/08/2015
14	MCSa (Maindec Comp Solutions)	High Wycombe	IT services & solutions	61	47.1	26.0	136	31/03/2015
15	Bullitt Group	Reading	Smartphone app development	60.9	31.5	0.5	72	31/12/2014
16	Centerprise International	Basingstoke	IT solutions	59.6	55.1	44.6	117	31/08/2014
17	Onecom	Fareham	Mobile phone suppliers	57.8	32.0	18.6	254	31/12/2014
18	European Electronique	Eynsham	IT hardware & software solutions	57.5	57.5	49.2	154	31/03/2014
19	Prodrive	Banbury	Motorsport & advanced tech	56.3	53.5	107.8	434	31/12/2014
20	GreenTech plc	High Wycombe	Telecoms equipment	48.9	18.6	4.4	20	28/02/2015
21	Vohkus	Fareham	IT supply and services	46.1	39.6	36.8	99	31/05/2014
22	Surface Technology International	Hook	Electronic components manu	41.6	41.6	36.5	404	31/05/2014
23	Xtrac	Thatcham	Transmission techs for vehicles	39.6	35.1	39.7	253	30/09/2014
24	Novatech	Portsmouth	Computer & software suppliers	37.6	38.7	39.2	190	30/04/2014
25	Tectrade Computers	Godalming	IT solutions	37.4	37.4	28.2	88	31/03/2014
26	Spire Technology	Verwood	Trade-only computer dist	33	31.2	27.1	44	30/04/2015
27	Switch Concepts	Southampton	Ad trading platforms	30.7	30.7	NA	68	30/04/2014
28	Kerridge Commercial Systems	Hungerford	Software solutions	30.1	28.5	25.5	295	30/09/2014
29	Q Associates	Newbury	IT hardware supplier	29.1	29.1	35.4	60	31/03/2014
30	4Com	Christchurch	Telecoms solutions	28.4	24.7	22.6	172	30/06/2014
31	HR Wallingford	Wallingford	Water environ software & systems	28.1	28.1	29.3	264	31/03/2014
32	Nominet UK	Oxford	Internet domain name registry	28	26.8	25.2	156	30/09/2014
33	ID Business Solutions	Guildford	Software solutions	27.1	30.3	31.0	273	31/12/2014
34	Halian	Reading	IT services	25.5	24.4	15.6	65	31/10/2014
35	Causeway Technologies	Bourne End	Construction software	24.1	22.8	21.2	162	31/12/2014
36	Data Direct Thames Valley	Farnham	Computer consumables	24	18.9	16.1	42	31/12/2015
37	Aap3	Southampton	IT services	23.7	23.4	23.5	264	31/12/2014
38	Airsys (Radio Tech Holdings)	Southampton	Mobile communications	23.3	18.8	16.2	27	30/06/2014
39	Wireless Logic	Marlow	Connectivity platform developer	23.1	18.8	15.1	31	30/04/2014
40	Southern Communications	Basingstoke	Telecoms services	23	18.3	15.6	143	31/03/2015
41	Television Systems (TSL)	Marlow	Broadcast systems	22.8	29.8	26.3	39	30/06/2014
42	Pulsant	Reading	Cloud services	22.4	43.7	30.4	164	31/12/2014
43	Box Technologies	Thame	Computer peripherals	22.3	23.0	19.5	70	30/06/2014
44	Blue Chip Data Systems	Poole	IT solutions provider	21.8	20.6	18.8	174	30/09/2014
45	Smithie (UK)	Basingstoke	IT hardware distributor	21.7	21.8	17.0	23	31/12/2014
46	Clearswift Group	Theale	IT security systems	21.1	21.1	20.8	154	31/03/2014
47	HTEC	Southampton	Information tech & computer	20.7	15.2	13.3	196	31/12/2014
48	Atex Group	Reading	IT software systems	20.3	23.4	50.7	193	31/12/2014
49	Innovise	Slough	Management software & IT sols	19	18.5	19.1	159	30/09/2014
50	Solid State Logic (Red Lion 49)	Kidlington	Audio record equip for film indus	18.9	20.9	19.6	139	31/12/2014

	Company Name	City	Description	Sales (m)	Year -1	Year -2	Employees	Year-end
51	Hypertec	Hungerford	Computer memory upgrades	18.8	18.8	16.9	49	30/06/2014
52	CV-Library	Fleet	Online CV data	18.8	12.5	6.8	118	30/06/2015
53	Axial Systems	Maidenhead	IT systems & networking	18.3	18.3	15.5	48	31/15/2014
54	Aish Technologies	Poole	Console & display manufacturer	18.3	14.3	13.7	240	30/11/2015
55	Southern Business Technologies	Basingstoke	Telecoms services	18.1	15.6	12.4	124	31/03/2014
56	Olive Business Solutions	High Wycombe	Telephone services	17.6	17.6	11.9	86	31/01/2014
57	Captec	Fareham	Computer manufacturer	16.5	16.1	11.3	90	31/12/2014
58	Wam Europe	Reading	IT services to retailers	16.3	15.1	11.1	40	31/12/2014
59	The Portal Partnership	Bracknell	IT solutions	16.2	16.2	15.0	61	31/03/2014
60	BOFA International	Poole	Special-purpose machinery	16.1	13.8	11.4	167	31/05/2015
61	Frontline Security Solutions	Gerrards Cross	Electronic security systems	16.1	16.3	13	94	31/03/2015
62	Oxford Gene Technology	Kidlington	Gene technology	15.2	11.9	9.9	99	30/09/2014
63	NewVoiceMedia	Basingstoke	Telecoms software services	14.9	9.5	5.9	222	31/01/2015
64	Ntegra	Newbury	IT consult & managed services	14.6	14.6	NA	81	31/05/2013
65	Fordway Solutions	Godalming	IT systems	14.6	8.7	8.0	72	31/08/2015
66	Allied Worldwide	High Wycombe	IT solutions	14.3	12.1	12.8	115	31/12/2014
67	Reflex	Reading	Audio visual specialist	14.2	13.8	12.0	51	31/12/2014
68	Microlink PC	Eastleigh	IT assistive technology provider	13.7	16.3	18.0	109	31/07/2014
69	5G Communications	High Wycombe	Telecoms services	13.5	12.8	12.3	115	30/09/2014
70	Laser Lines	Banbury	IT product supplier	13.4	11.1	10.3	30	31/07/2014
71	Cloud Distribution	Reading	Cloud & networking services	13.3	10.6	NA	25	31/12/2015
72	C4L Group	Poole	Networking & hosting services	13	12.2	10.3	58	31/10/2014
73	ESP Global	Reading	Hardware maintenance	12.8	12.4	12.2	193	31/10/2014
74	Britannic Group	Guildford	IT networking equipment	12.7	10.6	10.2	78	31/03/2015
75	MeetingZone Group	Thame	Telecommunications	12.6	12.6	11.5	55	31/03/2014
76	Prolinx	Great Milton	IT solutions	12.5	16.2	16.3	60	31/12/2014
77	Quadriga Worldwide	Theale	Hospitality sector IT	12.5	13.0	12.5	90	31/03/2015
78	IP Integration Group	Reading	Contact Centre solutions	12	12.1	12.0	78	30/09/2014
79	Bistech Group plc	Ferndown	Communication solutions	12.0	10.5	9.7	59	31/07/2015
80	Guralp Systems	Aldermaston	Seismic instrumentation	11.9	7.8	7.7	101	31/03/2014
81	Invenio Business Solutions	Winnersh	SAP solutions	11.7	12.0	NA	60	31/03/2014
82	Focus 21 Holdings	Camberley	Videoconferencing comms	11	10.7	11.9	84	30/04/2015
83	P2i	Abingdon	Nano-coating technology	11	8.8	2.8	106	31/12/2014
84	Rebellion Developments	Oxford	Gaming products	10.9	12.3	7.8	147	31/06/2014
85	Taran Microsystems	Basingstoke	IT systems	10.9	12.0	16.0	30	31/12/2014
86	Pacific Computers	Basingstoke	IT systems	10.8	7.8	5.9	33	31/12/2014
87	Proximity Communications	Thatcham	IT network solutions provider	10.5	12.4	12.6	67	31/12/2014
88	Complete IT	High Wycombe	IT Solutions	10.4	9.6	10.5	113	31/03/2015
89	Cannon Technologies Group	New Milton	Turnkey datacentre solutions	10.3	13.8	13.4	66	31/12/2014
90	Cobweb Solutions	Fareham	Cloud services	10.3	10.0	8.4	87	30/05/2015
91	PGNB (ESET)	Bournemouth	Software products	10.1	9.3	8.7	42	31/12/2014
92	Access	Reading	Keyboard manufacturer	10	8.2	8.7	56	31/12/2014
93	Taylor Made Computer Solutions	Fareham	Computer services & support	10	9.8	9.2	113	30/11/2014
94	Telesoft Technologies	Blandford Forum	Mobile comms install services	9.9	15.0	14.6	101	30/09/2014
95	Arcum	Theale	IT products supplier	9.8	9.0	10.1	59	30/09/1014
96	Cognito	Newbury	Mobile workflow solutions	9.7	10.2	10.2	131	30/09/2014
97	Upgrade Options (Dreamstation)	Farnham	IT services	9.7	8.8	8.3	50	30/09/2014
98	Southern Monitoring Services	Waterlooville	Security monitoring equipment	9.2	9.0	9.2	102	30/09/2014
99	Neural Technologies	Petersfield	Artificial intelligence software	8.6	8.7	10.3	121	31/03/2014
100	Custom Interconnect	Andover	Electronic boards manufacturer	8.5	8.93	14.1	112	30/06/2014